

Title:

**Reuse of Kansei Evaluation Results for the Aesthetic Design of Different Types of Products**

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Introduction:

Due to maturation of science and technology, it becomes increasingly difficult to differentiate products in terms of performance, functional feature or price. Therefore, companies are required to differentiate their products in terms of subjective and abstract qualities such as aesthetic and comfort that are evaluated by customer's feeling, which is called "Kansei" in Japanese. The quality evaluated by customer kansei is called "Kansei quality".

In the field of emotional engineering or kansei engineering, the methods for measuring customer kansei or the impression of products have been developed and applied to many case studies. In these methods, semantic differential (SD) method [7] is widely used. In addition, various aesthetic design methods based on analysis of measured customer kansei have also been developed. These methods analyze the relationships between kansei evaluation results of existing products and their aesthetic features and generates a new aesthetic design desired by customers. In these method, various analysis methods such as artificial neural network [2] [3], fuzzy set theory [1], interactive reduct evolutionary computation [10], multi-dimensional scaling [1], rough set theory [4-6] [8] [9], self-organizing map [3] etc. are used

The problem of the above methods is to require evaluation results of the same type of products as a design target. Since it is often rare that customers repeatedly buy the same type of products, customers need to perform kansei evaluation for each product and that is a heavy burden on customers. To reduce such customers' burden, this paper proposes a method for reusing past kansei evaluation results for the aesthetic design of new products. In the proposed method, a new product is designed based on kansei evaluation results previously performed to various types of products different from a design target. Therefore, once substantial evaluation results of various types of products are collected, it becomes possible to design new products without additional kansei evaluation.

Proposed method:

Before explaining the details of the proposed method, the considered assumptions are introduced here. Every product has various types of aesthetic features such as color, material, ornament etc. Each type of aesthetic feature has several options. For example, options of color are red, blue, black etc. A product type is a set of products having the same types of aesthetic features. In general terms, "sneaker" and "long wallet" are examples of product type. A lot of kansei evaluation are performed to various types of products in advance and their results are stored. However, evaluation results of the same type of product as a design target are not stored. This choice is aimed at showing the capabilities of our method since even existing methods can generate a new aesthetic design by using their results.

The proposed method is based on rough set theory as with existing methods. These methods extract decision rules that explain the relationships between customer's preference and aesthetic

features from the evaluation results of existing products by using rough set theory and generate a new design by combining them to maximize his/her preference. The novelty of the proposed method is the idea that the decision rules extracted from one type of product can be applied to others if they have the same aesthetic features. Based on the idea, in the proposed method, types of product that are different from a design target but have several same types of aesthetic feature are selected, decision rules are extracted from their evaluation results and a new design is generated by combining them.

The proposed method consists of 4 steps. The rest of this section explains their details.

#### *Preparation of the proposed method*

Before executing the proposed method, customers evaluate preference of various types of products and their results are stored. Customers' preferences are scored on a 3-point scale (like, neither like nor dislike, dislike). Types of aesthetic features which each product type has are identified and their options are identified for each product. Decision rules that explain the relationships between customer's preference and aesthetic features are then extracted by using rough set theory. Since products are evaluated on a 3-point scale, 3 types of decision rules that explain customer's liking, neither like nor dislike and dislike are extracted. The rules that explain customer's liking and disliking are named "Preference" and "Non-Preference" decision rules respectively in the proposed method.

#### *Step1: Selection of product types from stored data*

Types of aesthetic features which a design target has are identified and product types that have some of them are selected from stored data. Every type of aesthetic feature which a design target has needs to be included in at least one of selected product types.

#### *Step2: Selection of prior aesthetic features*

Ratio of product types having the same type of aesthetic feature as a design target is calculated. This ratio is named credibility  $W$ . Credibility of aesthetic feature  $i$ ,  $W_i$  is defined by the below equation.

$$W_i = \frac{n_i}{N}$$

Where,  $n_i$  is the number of product types having aesthetic feature  $i$  of a design target as their own feature,  $N$  is the total number of product types. Options of credible aesthetic features or aesthetic features included in a lot of product types can be precisely decided based on their evaluation results. Credible aesthetic features are selected and named priority aesthetic features.

#### *Step3: Acquisition of a candidate decision rule*

Preference decision rules relating to the priority aesthetic features are selected and their contribution ratio  $S$  is calculated. Specifically,  $S_{ij}$  is the contribution ratio of decision rule  $i$  to aesthetic feature  $j$  and defined by the below equation.

$$S_{ij} = \frac{l_i}{m_j} \sum_k CI_{ik}$$

Where,  $m_j$  is the number of product types having aesthetic feature  $j$  of the design target as their own feature,  $l_i$  is the number of product types where decision rule  $i$  is extracted,  $CI_{ik}$  is the covering index of decision rule  $i$  in product type  $k$ . Covering index is the ratio of the number of existing products which the decision rule matches. If product type  $k$  doesn't have decision rule  $i$ ,  $CI_{ik}$  is 0.

After calculating contribution ratio  $S$ , until options of all prior aesthetic features are decided, decision rules are taken and combined one by one in descending order of  $S$ . If decision rules cannot coexist with each other or overlap non-preference decision rules extracted from all selected products, they are not selected. A new rule combining selected decision rules acquired by the above procedure is named a candidate decision rule.

#### *Step4: Acquisition of a final decision rule*

Preference decision rules that relate non-prior aesthetic features are collected and their contribution ratio  $S$  is calculated using the same equation as the previous step. After calculating  $S$ , until options of

all non-prior aesthetic features are decided, decision rules are taken and added to a candidate decision rule one by one in descending order of  $S$ . If decision rules cannot coexist with each other or overlap non-preference decision rules of all products, they are not selected. Finally, the decision rule in which options of all aesthetic feature are decided is obtained and named a final decision rule.

### Case Study:

To confirm the effectiveness of the proposed method, two case studies were performed. Based on the evaluation results of penny loafers, high heels and sneakers, low heel pumps and a long wallet were designed in case study 1 and 2 respectively. 5 female undergraduate students participated as subjects.

#### Preparation of the case studies

To perform kansei evaluation in advance preparation, 15 photos were collected for each of penny loafers, high heels and sneakers. Tab.1 shows identified types of aesthetic features of penny loafers, high heels and sneakers and their possible options. Participants evaluated their preference of each shoes on a 3-point scale.

Penny loafers	High heels	Sneakers			
✓	✓	✓	Tip shape	Rounded	a1
				Pointy-toed	a2
✓	✓	✓	Ribbon	No ribbon	b1
				Wide ribbon	b2
				Narrow ribbon	b3
✓	✓	✓	Sole color	Black	c1
				Beige	c2
✓	✓	✓	Insole color	Black	d1
				Beige	d2
				Red	d3
				Blue	d4
✓	✓		Glossiness of leather	Glossy	e1
				Matte	e2
	✓		Strap	No strap	f1
				With strap	f2
✓			Tassel	No tassel	g1
				With tassel	g2
	✓		Heel shape	Pin shape	h1
				Wedge shape	h2
		✓	The number of strap holes	Many	i1
				A few	i2
		✓	Strap color	Black	j1
				White	j2

Tab.1: Types of aesthetic features of penny loafers, high heels and sneakers and their possible options.

#### Case study 1: Design of low heel pumps

According to our identification, low heel pumps have 7 types of aesthetic features as shown in Tab.2. This table also shows which types of aesthetic features which penny loafers, high heels and sneakers have. Tab.3 shows final decision rules and Fig.1 shows their CG generated by [11].

Low heel pumps				Penny loafers	High heels	Sneakers
✓	Tip shape	A	Tip shape	✓	✓	✓
✓	Ribbon	B	Ribbon	✓	✓	✓
✓	Sole color	C	Sole color	✓	✓	✓
✓	Insole color	D	Insole color	✓	✓	✓
✓	Glossiness of leather	E	Glossiness of leather	✓	✓	
✓	Strap	F	Strap		✓	
✓	Tassel	G	Tassel	✓		

Tab.2: Aesthetic features included in low heel pumps.

Subject1	Subject2	Subject3	Subject4	Subject5
a2b2c1d1f2g1	c2b2c1df1g1	a2b1c1d3f1g1	a1b1c2d3f2g1	a1b3c2d3f1g1

Tab.3: Final decision rules for 5 subjects.



Fig.1: Low heel pumps designed for 5 subjects.

*Case study 2: Design of a long wallet*

5 types of aesthetic features of a long wallet were identified. Different from case study 1, a long wallet and 3 types of shoes have no same type of aesthetic feature except glossiness of leather. Therefore, similar types of aesthetic features are related between them. Tab.4 shows their relationships. Tab.5 shows final decision rules and Fig.2 shows their CG generated by [12].

Long wallet				Penny loafers	High heels	Sneakers
✓	Corner shape	A	Tip shape	✓	✓	✓
✓	Shape of decoration	B	Ribbon	✓	✓	✓
✓	Edge color	C	Sole color	✓	✓	✓
✓	Lining color	D	Insole color	✓	✓	✓
✓	Glossiness of leather	E	Glossiness of leather	✓	✓	

Tab.4: Relationships of aesthetic features between a long wallet and 3 types of shoes.

Subject1	Subject2	Subject3	Subject4	Subject5
a2b2c1d1e2	a2b2c1d2e1	a2b1c1d3e1	a1b1c2d4e2	a1b3c2d3e2

Tab.5: Final decision rules.



Fig.2: Long wallets designed for 5 subjects.

*Discussion*

To confirm the effectiveness of the proposed method, we asked 5 subjects to evaluate obtained low heel pumps and long wallet on a 5-point scale. Tab.6 shows their evaluation scores. The results show that most subjects satisfied both types of obtained products. The results also shows that average score of low heel pumps is higher than one of long wallets. Since types of aesthetic features of low heel pumps and 3 types of shoes were identical, subjects' preference for low heel pumps can be precisely estimated from evaluation results of 3 types of shoes. On the other hand, since most types of aesthetic features of a long wallet are different from ones of 3 types of shoes and similar types of aesthetic features are related to each other, estimation accuracy was degraded.

	Like very much	Like	Neither like nor dislike	dislike	Dislike very much
Low heel pumps	3	2	0	0	0
Long wallets	1	3	1	0	0

Tab. 6: Evaluation scores.

**Conclusion:**

Most of existing aesthetic design methods are based on analysis of the relationships between customers' preferences of the same type of existing products as a design target and their aesthetics. Therefore, customers need to evaluate a lot of existing products for each design. To reduce customers' burden of kansei evaluation, this paper proposes a method for designing a new type of product by reusing kansei evaluation results previously performed to various types of products. In the proposed method, since it is not necessary to evaluate the same type of existing products as a design target, once substantial evaluation results are stored, it becomes possible to design a new type of product without additional kansei evaluation.

To confirm the effectiveness of the proposed method, 2 case studies were performed. Based on the evaluation results of penny loafers, high heels and sneakers, low heel pumps and a long wallet were designed. Though preference score of generated long wallets is a little bit lower than one of low heel pumps, most subjects prefer both generated low heel pumps and long wallets.

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